

# TENNIS NORTHERN REGION

2020

ANNUAL REPORT AND FINANCIAL STATEMENTS  
FOR THE 12 MONTHS ENDED 30TH JUNE 2020

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# KEY STAFF AND PERSONNEL

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**Life Members:** R.Mahon, N.Hollis (d), R.Morrison (MNZM), L.Nunnerley (d), P.O'Rourke, G.Simpson (d), M.Slater, D.Morrison (MNZM), L.Medland, R.Bauer, K.Woolcott, R.Parkinson

**Board of Management:** R. Kiddle (Chair), T. Jackson (Deputy Chair), C. Peters, G. Cox, C. Paltridge, J. Ironside, J. Clark-Howard, M. Blum (retired Dec 2019)

**Patron:** Honourable Maggie Barry – ONZM

**Honorary Solicitor:** K.McDonald

## Key Staff - Coaching:

**Academy Director:** Jeff Simpson

**Academy Coaches:** Jon Speed, Briar Preston, David Herbert, Dean Moore, Oliver Statham, Teo Susnjak

**Resident Coaches:** Vicky Wild, Zhanna Gonzur, Lucie Jelinska, Alvaro Fuente, Chloe Shin, Tim Ng, Hernan Garcia, Chris Dunne, Jake Thompson

**Coaching Assistants:** Riley Smith, Stella Cliffe, Amily Suga, Hannah Lin

## Key Staff :

**General Manager:** Chris Casey

**Finance & Office Manager:** Helen Dixey

**Interclub & Competitions:** Sarah Smith

**Community and Participation Coordinator /**

**Tennis Manager:** Nick Jacques

**Client Services and Support:** Amber-Lee Friis

**Interns:** Niels Veenstra and Charline Sejourne

## Special Thanks

To all those who serve on the Tennis Charitable Trust and the following Tennis Northern Region sub-committees: Audit & Risk, Human Resource, Interclub, Game Development, Judiciary, Honorary Awards, and Facilities.

To all the volunteers making a difference to the game of tennis in our region every day.

## OUR MISSION

To **LEAD** and **STRENGTHEN** Tennis for the Northern Region Communities

## OUR VISION

**MORE** People Playing

**MORE** Tennis

**MORE** Often

# STRATEGIC PRIORITIES

## PARTICIPATION GROWTH

Promote the development and growth of the game through attracting and retaining more players and those who support them

## FACILITIES AND INFRASTRUCTURE

Ensure the region has fit for purpose and financially sustainable facilities to support the organisation's Mission and Vision

## DEVELOP CAPABILITY

Enable all those involved in tennis (players, coaches, officials and volunteers, including umpires and tournament officials, as well as employed staff and Board members) to develop their capabilities and aspirations

## STAKEHOLDER ENGAGEMENT

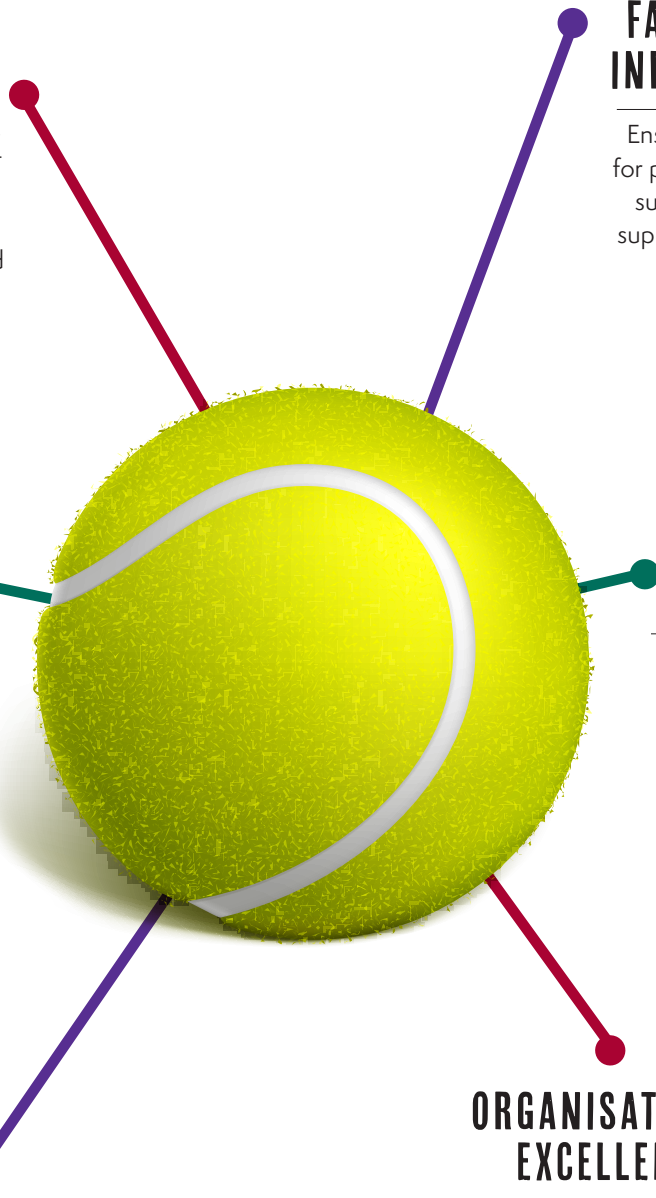
Build effective relationships with all stakeholders

## ORGANISATIONAL EXCELLENCE

Gain and retain recognition as a model of good regional sports organisation practice and serve as a resource for member clubs

## FINANCIAL SUSTAINABILITY

After considering alternative operational models, establish a sustainable business model, underpinned by stable revenue streams



# SPONSORS AND SUPPORTERS



ALBANY TOYOTA

# CHAIR PERSON REPORT

## ROBYN KIDDLE

**AS I SIT DOWN TO REVIEW THIS PAST YEAR I CAN'T HELP BUT CONTEMPLATE THAT NO ONE WOULD HAVE COME UP WITH THE SCENARIO THAT OUR COMMUNITY, COUNTRY AND THE WORLD FIND OURSELVES IN SINCE THE BEGINNING OF THIS YEAR.**

Our lives have been disrupted on so many levels and we now live in a time of relative uncertainty that creates challenges when contemplating the future. We were fortunate, that as a sport, the more drastic measures came at a time when our peaking playing period was coming to a close. However it is the measure of an organisation, when it has to comply with immediate and unprecedented conditions, how it responds and copes with the uncertainty.

The Board of Tennis Northern Region is immensely proud of the team at Tennis Northern as it took immediate and proactive action to ensure that we could keep as much operating as possible. Short of living at Albany Tennis Park, Chris and others in the team were committed to ensuring a safe environment for anyone who wanted to play at their club, in competitions or at the regional facility. Thank you doesn't seem enough when expressing our sincere gratitude to the team.

Every crisis inevitably provides a silver lining and in this case the level of communication to clubs and all players was taken to another level. No club or player was left in doubt about how they could play tennis or access facilities. In a time like this there is no such thing as over-communication and all of us at Tennis Northern hopes this enhanced communication continues.

Covid 19 aside, the region has enjoyed another successful year. Membership is up for the 3rd year in a row and participation in competitions and activities continues to grow. It is heartening to see that we are adhering to our vision of more people playing more tennis more often. This is not the case in all regions throughout the New Zealand. This can only come about from a vibrant stakeholder group, our clubs, who are passionate about their sport, their clubs and their members. Thank you to all clubs, and those who volunteer to run them, for working with the management team to maintain the momentum.

When you read about so many sports codes facing serious financial issues it is comforting to know that we are in a stable financial position. This year we will finish with a surplus, including allowing for depreciation. Our cash flow is positive and we have good cash reserves.

That's a rarity in most regional sporting codes and, once again, our sincere appreciation to Chris and his small but hardworking team, for delivering superior activities that also add to our financial stability.

While our focus is on growing tennis in the region it is a fact that we also have a facility to run. Facilities can be a serious drain on efforts and finances and we continue to work with Council and other interested parties in planning the sustainable future of Albany Tennis Park. We are grateful for the support of the Upper Harbour Local Board in continuing to provide funding for feasibility projects. We are now considering options for a multi-sports centre with tennis at the heart. We are also planning the introduction of additional sports administration offices in an unused part of the building and we are at the point of understanding what a sustainable sports model might look like.

I wish to thank my fellow Board members for their continued support and spirited participation in the governance of Tennis Northern Region. I would like to thank Munisha Blum for her tenure. Munisha left to pursue further studies during the year and we have been fortunate to replace her with Jacqueline Ironside, a Warkworth member, with a financial background. Welcome Jacqui.

As a region we couldn't provide tennis playing opportunities without the unfaltering support of our volunteers – ordinary people doing extraordinary things. Thank you for being there especially in times of uncertainty and heightened community anxiety.

Here's to another successful year in tennis coming up.

# GENERAL MANAGER REPORT

## CHRIS CASEY

**AS A REGION TENNIS NORTHERN CONTINUES TO LEAD THE COUNTRY WITH GROWTH AND PARTICIPATION IN OUR SPORT. FOLLOWING LAST YEAR'S 8% INCREASE THE CHALLENGE WAS TO CONTINUE THE UPWARD TREND AND WITH THE HELP OF THE LOVE TENNIS PROGRAM WE SAW A FURTHER JUMP IN NUMBERS WITH A 4% INCREASE FOR JUNIORS AND 3% WITH SENIORS. WE DO NEED TO BE CAREFUL THOUGH AS THESE FIGURES DO NOT TELL THE WHOLE STORY. WE HAD SIX CLUBS LOSE 166 MEMBERS IN TOTAL SO RETENTION IS JUST AS IMPORTANT AS RECRUITMENT.**

Moving into post COVID-19 the challenge for all sports will be to retain members and this was confirmed by the latest Tennis NZ survey to clubs. The financial changes some people will be facing are going to impact on their ability to maintain club membership. To accommodate this clubs will need to look at more flexible membership and payment options. This could include 3 month, 6 month or summer membership and members being able to pay fees monthly rather than annually.

The most valuable resource we have as a sport and region and critical to our continued success is you the volunteer. Whether it be club president, club captain, committee member, junior coordinator or weekend warrior, tennis would not be where it is without the ongoing support and commitment from these people within the tennis community.

In November we hosted the International Tennis Friendship Competition and hosted a visiting Chinese group of players who visited clubs within the region playing matches. This culminated in a "finals day" at the Albany Tennis Park.

Last year the nationals went to Wellington though the Under 18 Nationals took place from 5th December through to the 10th December at the Albany Tennis Park.

Harbour Sport invited Tennis Northern to join the North Harbour Sports Council. This group consists of the RSO's of selected sports in the region that include netball, swimming, badminton, football, rugby, hockey, basketball, volleyball and gymnastics. The value of being part of this group ensures we are following best practices across all sports in the region and allows us to help each other out across a variety of challenges. We are also tasked with presenting to the various local boards the importance of

sport and recreation and to ensure each has a counselor with this as a portfolio. Under COVID-19 we could ensure that the guidelines and policies each sport put in place were consistent across all sports and not just tennis.

On Friday 13th March following the announcement from the World Health Organisation declaring that the Coronavirus was now classified as a pandemic Tennis Northern emailed all the clubs outlining the new guidelines for protection as well as links to download the safety posters and advising clubs to print and display them. This was copied to the other regions and TNZ.

Subsequent to the announcement of a level 4 shutdown the ATP was closed down on Wednesday 25th March.

I wonder if the term 'business as usual' will ever apply again? We transitioned from level 4 all the way down to level 1. Each level required a different way of conducting our lives as well as business. We conducted weekly staff meetings via zoom which worked really well and ensured we had good communication while working remotely. There were also weekly meeting with TNZ where it was determined what could take place as we moved through the various level and this in turn was communicated to the clubs. The movement to Level 3 on the 28th April provided challenges as tennis play could commence as long as players stayed within their bubble. We kept the Forrest Hill Centre closed but allowed play at the ATP and were able to ensure we kept a record for contact tracing as one staff member was on site every day. Out of our 25 clubs 21 opened their gates to allow play under the government guidelines. Auckland had 19 of 54 clubs open their courts. At this point we started planning to get up and running mid-May and had a very strong response from participants in our programs. After the announcement that we would move to Level 2 on the 14th May we set about planning how to reopen the ATP and keep within the guidelines around contact tracing, social distancing and the cleanliness protocols especially around our programs. We purchased gallons of hand sanitizer and had it available on every court. We also had rubber gloves available and marked out the Albany Tennis Centre to ensure there was only one entry and a separate exit. We kept a physical log for contact tracing and had a separate room available to isolate anyone showing COVID-19 symptoms. The ATP opened on the 14th May and staff returned to work. Programs kicked off Monday 18th May and we have been flat out since then.

We applied for the wage subsidy from the government COVID-19 fund and because of this we were able to keep all our staff working throughout. We assisted both

# GENERAL MANAGER REPORT CONTINUED...



our own and a number of club coaches to also apply and once again all were successful in receiving assistance.

We encouraged clubs to apply for the resilience fund announced by Sport NZ and 18 were approved.

We conducted a player survey around interclub which provided some interesting feedback and a couple of very good ideas. A meeting was held with the interclub committee and the proposed changes were tabled at the interclub review meeting.

We had the NZ Premier League of Tennis happening which provided some interesting challenges as we looked to slot them in around our programs. At the same time we needed to ensure we could accommodate the requirements of Sky TV for the live telecasts. We did have a couple of unfortunate incidents such as the fire alarm going off requiring the building to be cleared during a live telecast and then the next night a new leak appearing directly above the Sky telecast team.

The success of Tennis Northern also comes down to a small dedicated hard working team. Our Finance Manager Helen Dixey is the key contributor to our financial position and ensures that our outgoings do not exceed our income which has left us with some cash reserves at the end of the year. Her eye to detail and forward planning are integral to the position we are in.

Sarah Smith looks after all interclub which can be very challenging with the number of teams we have and trying

to find courts for everyone to play on. Competitions continue to grow in numbers and with Auckland's fickle weather this sees her doing some amazing work to ensure the schedule runs smoothly.

Nick Jacques as Tennis Manager liaises with club coaches to help with their development and his international experience and expertise around junior programs and players means we offer knowledge and excellence in this area.

Jess Yock joined us at the end of the year and looks after all our bookings and reception as well as ensuring the Albany Tennis Park and Forrest Hill centres are maintained.

Jeff Simpson continues to work with our Academy players in the performance space and has produced some outstanding players. His reputation and commitment to Tennis Northern ensures we have a high profile within the tennis community.

The Board of Tennis Northern also deserve special mention and thanks as they continue to provide support and guidance to ensure we are always on track with our responsibilities. As board Chair Robyn Kiddle has led from the front and her role as CEO for the Children's Cancer Foundation provides valuable insights around a wide variety of areas and topics.

Despite COVID-19 we finished the year in a good financial position and this has come about by exploring opportunities beyond tennis. Albany Tennis Park has

# GENERAL MANAGER REPORT CONTINUED...

hosted the Tongan Netball Team for a week of training using the courts, gym and function room. Fitness tests were conducted for Northern Football referees and regular meetings held for both NZ Football meetings and coaching sessions. We have had The Auckland Tuatara Baseball Team, Turbo Touch, Futsal, Pickle Ball all make use of the indoor facility contributing financially. As such we are becoming a much more generic sports facility rather than just a tennis centre.

Significant maintenance has been undertaken with LED's fitted at Forrest Hill on the four hard courts and the old lights held to be used as spares. New cladding is being fitted to the club rooms and the inside has been painted. As well the trees overhanging the courts have been cut right back. Special thanks to the North Shore Ladies Day Tennis Association and Tennis Seniors North Harbour for their generous contribution to the cladding work.

At the ATP the roof continues to challenge us as with every leak we fix a new one appears but we are winning. We have put new flooring in the men's and women's showers as well as LEDs.

“Love Tennis will once again be a big opportunity for clubs to be open to their local community and let them experience everything tennis has to offer. We have 24 clubs within the TN region who have again signed up for this for the weekend of 10th and 11th October.”

When talking to council and the various funding agencies I always emphasise what our sport teaches from a young age and how it provides better citizens in our society.

Those key attributes are:

- Honesty
- Respect
- Etiquette
- Confidence
- Punctuality
- Team work
- Problem solving
- Accountability
- Manners
- Social interaction

Added to this we also have a range of physical benefits:

- Balance
- Speed
- Hand eye coordination
- Flexibility
- Strength
- Fitness

Tennis really provides a complete experience and we sometimes overlook or take for granted a lot of these hidden but very real values.

Love Tennis will once again be a big opportunity for clubs to be open to their local community and let them experience everything tennis has to offer. We have 24 clubs within the TN region who have again signed up for this for the weekend of 10th and 11th October.

Sadly Tennis Northern lost Campbell's Bay member Ross Anderson who passed away suddenly in July. He was far more than that being the driving force of this club in a number of roles. He served as President, Vice President, Club Captain and of course was a more than competent competitor on the court. His passion and love for the club was known to all and he will be sadly missed.

Whereas the year past has had its challenges I believe the year ahead due to so many uncertainties will also be an interesting one to say the least. We are positive in our outlook and have an optimistic view that tennis will continue to grow and develop within our region.

# CLUB AFFILIATION

CLUB AFFILIATION	2016	2017	2018	2019	2020	2020-2019
Beach Haven	145	135	162	171	155	-16
Becroft	98	56	48	78	86	8
Belmont	188	268	285	392	443	51
Birkenhead	53	56	64	74	86	12
Browns Bay	310	268	252	286	307	21
Campbells Bay	284	288	271	241	175	-66
Castor Bay	111	99	81	65	103	38
Dairy Flat	114	82	79	75	83	8
Glenfield	146	149	146	144	124	-20
Greenhithe	122	137	107	170	153	-17
Helensville	54	50	64	103	109	6
Lake Pupuke	121	112	116	141	129	-12
Mairangi Bay	408	443	445	436	439	3
Marlborough Park	63	51	39	38	34	-4
Milford	548	525	508	518	562	44
Ngataranga	243	263	251	284	271	-13
Northcote	368	394	379	405	491	86
Orewa	132	114	138	131	182	51
Silverdale	133	105	118	121	103	-18
Takapuna	163	148	175	183	154	-29
Torbay	75	68	71	92	79	-13
Waimauku	83	105	120	137	147	10
Warkworth	174	188	97	56	50	-6
Whangaparaoa	214	158	315	343	378	35
<b>Total</b>	<b>4,350</b>	<b>4,262</b>	<b>4,331</b>	<b>4,684</b>	<b>4,843</b>	<b>159</b>

SENIOR AFFILIATION	2016	2017	2018	2019	2020	2020-2019
Beach Haven	86	90	101	110	93	-17
Becroft	56	41	38	46	52	6
Belmont	67	86	85	189	221	32
Birkenhead	29	26	26	43	63	20
Browns Bay	188	183	195	206	189	-17
Campbells Bay	161	190	152	148	116	-32
Castor Bay	62	57	47	38	59	21
Dairy Flat	68	47	64	56	60	4
Glenfield	83	76	72	67	63	-4
Greenhithe	78	101	81	95	95	0
Helensville	37	31	32	48	47	-1
Lake Pupuke	78	71	76	93	100	7
Mairangi Bay	225	218	235	246	243	-3
Marlborough Park	33	30	30	35	34	-1
Milford	276	262	230	246	281	35
Ngataranga	134	136	136	132	119	-13
Northcote	213	256	263	249	248	-1
Orewa	43	43	55	62	83	21
Silverdale	71	59	56	58	56	-2
Takapuna	93	91	94	94	92	-2
Torbay	51	41	42	47	41	-6
Waimauku	44	45	57	65	85	20
Warkworth	80	95	71	50	47	-3
Whangaparaoa	119	111	130	156	160	4
<b>Total</b>	<b>2,375</b>	<b>2,386</b>	<b>2,368</b>	<b>2,579</b>	<b>2,647</b>	<b>68</b>

# CLUB AFFILIATION CONTINUED...

JUNIOR AFFILIATION	2016	2017	2018	2019	2020	2020-2019
Beach Haven	59	45	61	61	62	1
Becroft	42	15	10	32	34	2
Belmont	121	182	200	203	222	19
Birkenhead	24	30	38	31	23	-8
Browns Bay	122	85	57	80	118	38
Campbells Bay	123	98	119	93	59	-34
Castor Bay	49	42	34	27	44	17
Dairy Flat	46	35	15	19	23	4
Glenfield	63	73	74	77	61	-16
Greenhithe	44	36	26	75	58	-17
Helensville	17	19	32	55	62	7
Lake Pupuke	43	41	40	48	29	-19
Mairangi Bay	183	225	210	190	196	6
Marlborough Park	30	21	9	3	0	-3
Milford	272	263	278	272	281	9
Ngataranga	109	127	115	152	152	0
Northcote	155	138	116	156	243	87
Orewa	89	71	83	69	99	30
Silverdale	62	46	62	63	47	-16
Takapuna	70	57	81	89	62	-27
Torbay	24	27	29	45	38	-7
Waimauku	39	60	63	72	62	-10
Warkworth	94	93	26	6	3	-3
Whangaparaoa	95	47	185	187	218	31
<b>Total</b>	<b>1,975</b>	<b>1,876</b>	<b>1,963</b>	<b>2,105</b>	<b>2,196</b>	<b>91</b>

NORTHLAND AFFILIATION	2016	2017	2018	2019	2020	2020-2019
Dargaville	14	7	7	15	16	1
Doubtless Bay	51	33	29	29	29	0
Kaipara Flats	12	9	11	12	12	0
Kaitia	18	16	16	13	38	25
Kaiwaka	3	4	17	18	11	-7
Kamo	21	15	20	17	33	16
Kerikeri	238	216	225	212	210	-2
Mahurangi East	140	111	80	87	123	36
Mairtown	140	0	107	128	137	9
Mangawhai	12	137	5	0	7	7
Maunu	120	5	112	116	140	24
Mid-Northern	0	124	0	0	0	0
Ngunguru	8	11	10	11	11	0
Northland Seniors	10	8	7	3	4	1
Omaha	0	62	0	0	0	0
Onerahi	68	28	66	61	53	-8
Springfield	27	9	24	32	37	5
Tatarariki	11	0	9	0	0	0
Waipu	100	80	62	70	74	4
Wellsford	9	22	32	10	13	3
Whangarei Veterans	19	24	23	29	21	-8
<b>Total</b>	<b>1021</b>	<b>921</b>	<b>862</b>	<b>863</b>	<b>969</b>	<b>106</b>

# CHAIRPERSON REPORT

## RAEWYN HEYWOOD



**THE 2020 SEASON SAW TWO IMPORTANT PROJECTS REALISED. THE ONE CLOSEST TO MY HEART AND ONE THAT TENNIS NORTHLAND HAS BEEN TRYING TO GET OFF THE GROUND FOR A FEW SEASONS NOW, WAS THE 'TASTE OF TENNIS' SCHOOL PROGRAMME.**

Wendy Sykes, Wendy Jambor, Janet Agnew and myself went into eight Primary/Intermediate schools in October and November last year to introduce children to tennis. By all accounts the programme was very successful with a number of new juniors joining clubs, and the entries for Primary/Intermediate Schools Singles and Doubles was much improved. Many thanks to Wendy Sykes who looked after the far North schools for us and especially Wendy Jambor, who had helped out in America at Tennis Camps in her youth. Together, she gave Janet and I the confidence to follow through with the program in the schools around Whangarei and Dargaville. Also many thanks to Oxford Sports Trust who funded the programme for Tennis Northland. Hopefully the programme can continue this coming season and for many more seasons.

The other project that was necessary was the installation of a Barrier gate at the entrance of Thomas Neale Tennis Centre. It project was completed in January by Hardie Engineering Services Ltd at a cost of \$3300+gst. It stops the yobbos parking up and drinking, smoking and dealing drugs then leaving their rubbish behind. It was becoming a problem that Tennis Northland could no longer ignore. Thanks to Pub Charity for funding this project.

The MC committee have just begun to have a look at the court-lighting at Thomas Neale, which is now 40 years old. An old antiquated system that is difficult to source replacement bulbs and the parts are now obsolete. Six bulbs were replaced recently and now another six have blown. So the Committee agreed to look into replacing this system with a new LED system. A very expensive system that is estimated to cost between \$150,000 to \$200,000, so a large amount of funding will be needed, and because of the COVID-19 pandemic this may be a difficult to attain. Tennis Northland is in the process of acquiring quotes for the project presently. Apart from Onerahi Tennis Club who has partial court-lighting,

Thomas Neale is the only centre in Whangarei with court-lighting, so it is important to be able to provide courts that can be used after dark especially for the Mens Interclub, Mixed Interclub and the Junior coaching.

The coaching for the Tennis Northland clubs was again covered by Pete Stenberg, Grant Van Delsum and Carl Terrizzi. Wendy Sykes has taken on a coaching role at Kaitia and has increased the number of juniors significantly. A huge thank-you to them for their hard work. May their health and stamina hold up for a few more years until some new blood comes on the scene.

Thanks to Pete for all the travelling he does with the juniors to keep them safe and to oversee the tournament commitments necessary to progress them. It is important to give our juniors a chance to compete for a higher grade.

Also many thanks to all the club volunteers who help out with junior coaching as well. A couple I know of are Carol Crowley and Francie James at Kamo and Chris Fife at Dargaville.

Rafe Fannin with his three promising little girls came on board to help out with junior match-play on Sundays. Organising a Junior Interclub competition and keeping it going is tough, but at least the match-play was available for those who wanted it.

A Northland Junior team was chosen to play the Counties juniors down at Pukekohe on Sunday 8 March 2020. The kids looked very smart in their new T-Shirts. Thanks to Pelorus Trust for the grant of \$1350 to cover the cost of those uniforms. The Northland juniors lost again, but the experience has got to be invaluable for them. Thanks to all the parents who transported the juniors down there.

Tennis Northland must once again give a huge thank you to The Oxford Sports Trust for the funding support given to our juniors when they are participating in the junior tournaments away from home. Without this support many of our juniors would not be unable to afford the expense of travelling and participating in these tournaments.

The Men's Interclub competition saw a new team from Whangarei Boys High School enter, bringing the number of teams back to twelve. Good to see and Dargaville was also making enquiries, maybe they will enter next season. It was unfortunate the final night was cancelled due to COVID-19, so a winner could not be determined. Thanks very much to Phil Bowers for looking after this competition and Judy Hill for running the bar on Monday nights and Wednesday nights.



TENNIS NORTHLAND

# CHAIRPERSON REPORT CONTINUED

Shelley Yeates got a Mixed Doubles competition up and running at Thomas Neale on a Wednesday evening. Seven teams entered and each team included two men and two women. She ran two separate competitions before and after Xmas. It was very well received and most enjoyable.

66 As far as the COVID-19 Pandemic is concerned I personally think our Government made the correct decision in closing down NZ for 6 weeks from 26 March 2020. It was a scary time and NZ should be commended for overcoming the disease. Tennis Northland only had a few events that had to be cancelled... 99

The Janet Agnew Carnival Doubles entries were steady numbering over 80. The Tournament continues to be the biggest and best in Northland with Janet at the helm, finding new and keeping the old sponsors in the mix. The income from the tournament is a necessary part of the survival of the Association and Thomas Neale. Thanks again to all the volunteers who gave their time and energy making this such an amazing tournament, especially Grant Van Delsum for running the tournament and Todd Morgan, Guy Muller and Jill Lynch for attending to the bar and BBQ dinner requirements.

As far as the COVID-19 Pandemic is concerned I personally think our Government made the correct decision in closing down NZ for 6 weeks from 26 March 2020. It was a scary time and NZ should be commended for overcoming the disease. Tennis Northland only had a few events that had to be cancelled; Mens Interclub final, Mixed Interclub Final and the Secondary School singles. Organised tennis resumed at Level 2 from 29 May :when 100 were allowed in a bubble with the following restrictions in place:-

- A Contact Tracing register was set up in Tournament office.
- Hand sanitiser for players to use before & after games.
- Bench sanitisers to be used by each separate group to spray all communal surfaces used.
- Showers, downstairs kitchen and upstairs were all closed.

From 9 June at Level 1, things went back to normal. Moira Newton organised a QR code at Thomas Neale for players to use to enable personal tracking.

Thanks to the members of the MC Committee and Administrator Jillian Lynch, for their continued help and support in keeping tennis going in the North. Also thanks to the bar managers Todd Morgan and Judy Hill for volunteering their time at Thomas Neale.

TENNIS SENIORS NORTH HARBOUR

# PRESIDENTS REPORT

## TONY SENIOR

**WE TRUST ALL MEMBERS HAVE ENJOYED THEIR TENNIS THIS PAST 2019/20 SEASON.**

**TENNIS SENIORS PROVIDES OPPORTUNITIES FOR PLAYERS OF ALL ABILITIES AGED 35 YEARS AND OLDER TO PLAY BOTH SOCIAL AND TOURNAMENT TENNIS THROUGHOUT THE YEAR. THE NORTH HARBOUR ASSOCIATION HAS APPROXIMATELY 130 MEMBERS.**

In November we held our annual closed doubles tournament at Forrest Hill, and in December we had our annual Christmas doubles tournament at Becroft Tennis Club.

In January several of our members travelled down to Hamilton to play in the Nationals. This is an age based tournament with players able to enter singles, doubles and mixed doubles depending on how much tennis they wanted. The weather was very hot with 30 degrees not uncommon which certainly tested the fitness of the players. Congratulations to all those who played and especially those who won or placed in their events.

“We have been able to reschedule our annual indoor tennis open doubles tournament which is now being played at the beginning of August...”

Like many sports the senior tennis year was curtailed by the arrival of the covid19 virus. The next event on the calendar should have been the annual Easter teams event, which this year was to be held in Napier, however this was eventually cancelled due to covid and the lockdown. Following this cancellation the World Seniors tournament, scheduled for Florida, which again several of our members had booked to play in was eventually cancelled, and members who had planned to play in Europe also had events cancelled.

In May and June the restrictions placed at Levels 4, 3 and 2 meant that the first half of our rep match season against other Associations had to be cancelled. Fortunately at Level 1 an abridged season of matches against Northland, Auckland, Waikato and Lower Northland are being played.

We have been able to reschedule our annual indoor tennis open doubles tournament which is now being played at the beginning of August, and thank North Harbour for making the facility available at the new date. This tournament is very popular and always has more players wanting to play than there are spaces. The tournament has 3 sections for both the men and ladies, and teams are placed in sections based on the strength of the field.

North Harbour is responsible for hosting the 2021 Easter Teams event at Albany Tennis Centre and look forward to putting it on.

I would like to thank my committee for the hard work they have put in during the year, and to acknowledge the great effort Don Johnstone put in over many years, both on committee and for the past 7 years as President.

NORTH SHORE LADIES DAY TENNIS ASSOCIATION

# PRESIDENTS REPORT

## DENISE GOTT

### IT IS MY PLEASURE TO REPORT ON THE MIDWEEK LADIES 2019-2020 TENNIS SEASON.

There were two major activities this season. Firstly it was time to update our website and with the help of Stealth Media we were able to introduce a more user friendly website. There are still a few problems to iron out but basically we have a new and more professional website. Our thanks to Northcote Club who provided the venue for most of the photos.

Secondly, following a majority decision from clubs, we changed the format of interclub. This involved introducing two new grades to our competition and reducing the number of teams in each grade. The aim was to ensure more tennis for all players and we achieved this by each team playing a home and away game over the season. Sadly with the arrival of Covid-19 we were unable to completely finish our season and the Executive made the decision that all results as at 20 March 2020 would confirm the final placings in each grade. Some teams/clubs were very disappointed but we had no other choice after direction from the New Zealand Government and Tennis New Zealand.

Therefore the Interclub Grade winners for the season were:

<b>Premier:</b>	Belmont Park
<b>A1:</b>	Northcote
<b>A2:</b>	Mairangi Bay 1
<b>A3:</b>	Lake Pupuke
<b>B1:</b>	Browns Bay
<b>B2:</b>	Castor Bay
<b>B3:</b>	Ngataranga
<b>C1:</b>	Ngataranga
<b>C2:</b>	Northcote 1

The shield for the Team gaining the Highest Aggregate points over the interclub season was won by Northcote C2 team 1 and Warkworth was the Club which won the shield for gaining the highest aggregate points overall. Congratulations to all winners and to all players for their participation over the season.

“...because of Covid-19, all Graded Tournaments and the Muriel Barton Tournament set for May were cancelled as was our Prizegiving Day.”

And again, because of Covid-19, all Graded Tournaments and the Muriel Barton Tournament set for May were cancelled as was our Prizegiving Day. We will be having our Prizegiving at the conclusion of our Annual General Meeting on 29 July 2020. At this time the President's Cup will be awarded to the person who has made an outstanding contribution to the Association over the season.

Although we had no need of the courts at Forrest Hill Tennis Centre during the season we thank Tennis Northern for the use of the pavilion for one of our meetings and are grateful for the use of the Albany Tennis Centre for our AGM and look forward to partaking of the Brazilian Café's morning tea at the conclusion. Thank you Patricia.



NORTH SHORE LADIES DAY TENNIS ASSOCIATION

# PRESIDENTS REPORT CONTINUED



## EXECUTIVE COMMITTEE

As you know we have a very strong and hardworking Executive Committee. To Ann, Leanne, Margot, Su and Raewyn (in Australia during the photo session) I say thank you for your support, commitment, hard work and for all you have done to ensure the smooth running of the Association over the season.

Our Association is in good heart and we look forward to the 2020-21 season with the same enthusiasm as other years. Friendships both on and off the courts and competitive tennis are the winners of the season.

# INTERCLUB AND COMPETITIONS

## SENIOR INTERCLUB

The start of the season saw a flurry of excitement with 287 teams entered up 7 from last year. All competitions are still very popular and saw an increase in women's teams. The competition was running very smoothly with little complaints and little rain. Sadly COVID-19 hit NZ and the season came to an abrupt end. Unfortunately the senior interclub was left with most grades still having 1 or 2 rounds to complete when TNZ made the decision to cancel all competition. The interclub committee agreed that given most grades had a clear winner, that those teams across all grades as at 20th March who were leading on the points tables were declared winners for the season. This was met surprisingly with mainly positive feedback and understanding. Most grades had a clear winner but a few could have had their glory stolen if extra points could have been earned.

	2018/2019	2019/2020
Mens singles	77 (7 grades)	77 (7 grades)
Womens singles	26 (3 grades)	29 (3 grades)
Mixed doubles	68 (6 grades)	64(6 grades)
Mens doubles	60 (5 grades)	59(5 grades)
Womens doubles	50 (4 grades)	58 (4 grades)

## JUNIOR INTERCLUB

The junior season started with 208 teams pre Christmas and grew to 210 teams for post Christmas. Courts are full around the region and at our 2 regional facilities with junior matches on Wednesdays and Saturday. However with COVID-19 the post Christmas competition only had one final round when the plug was pulled (except for the U10's who had finished) and as with the Senior Interclub, it was agreed that the winners were the teams who were on the highest points at the 20th March.

### SENIOR INTERCLUB 2019/20 GRADE WINNERS

GRADE	TEAM
Mens 1	Greenhithe DARK
Mens 2	Beach Haven Tyler Durden
Mens 3	Northcote M4
Mens 4	Belmont MS3
Mens 5	Northcote M6
Mens 6	Dairy Flat Vamos Buddies
Mens 7	Becroft Galaxy
Mens Doubles 1	Beach Haven Bandits
Mens Doubles 2	Northcote MD3
Mens Doubles 3	Greenhithe WH WHISKEY
Mens Doubles 4	Glenfield 2
Mens Doubles 5	Becroft Steel
Doubles 1	Northcote D1
Doubles 2	Whangaparaoa D1
Doubles 3	Whangaparaoa D2
Doubles 4	Browns Bay WWW
Doubles 5	Dairy Flat Weekenders
Doubles 6	Northcote D7
Womens 1	Mairangi Bay Ruru
Womens 2	Glenfield WS1
Womens 3	Dairy Flat Wildcats
Womens Doubles 1	Beach Haven Bluebells
Womens Doubles 2	Mairangi Bay Tui
Womens Doubles 3	Belmont WD2
Womens Doubles 4	Mairangi Bay Ruru
Chelsea Cup Womens	finals moved to 4th September
Chelsea Cup Mens	finals moved to 4th September

# INTERCLUB AND COMPETITIONS CONTINUED...

## WINTER INTERCLUB

Winter competition grows every season which is fantastic to see given the weather that gets dished up, but this does not seem to stop the enthusiasm for some, however COVID did and entries were put on hold, in the hopes that there was light on the other side. Once players realised that tennis could return, the entries flew in and we eventually got the competition started (albeit a bit later) with 81 doubles team for 2020, down by only 4 teams from 2019 and 28 keen singles players down by only 3 in 2019.

“Once players realised that tennis could return, the entries flew in and we eventually got the competition started (albeit a bit later) with 81 doubles team for 2020...”

## CHELSEA CUP

This has also been effected by COVID-19 by halting competition having only completed the round robin stages and the semi finals about to be played. It was decided that if clubs and teams were supportive that we would look to host the semi's and finals as a premier event leading to the build up of the new interclub season. At the time of writing, the semi finals are to place on the 21st August with the finals being held on the 4th September. In contention to lift the 2020 Chelsea Cup Trophies are on the mens draw Whangaparaoa coming up against Beach Haven and Milford take on Mairangi Bay. On the womens draw we have Northcote (2019 victors) taking on Mairangi Bay and as a first, 2 Milford teams vying for a spot in the finals.

## 2020 TNR AWARDS EVENING

Our awards evening was effected by COVID-19 and at the time of writing this, has been set for 4th September 2020 and will be held in conjunction with the late running of the Chelsea Cup final. Clubs were still very enthusiastic in nominating valued club members whilst in lockdown, and winners have been chosen, however these will not be announced prematurely so the excitement can be maintained for our very delayed awards evening.

## TOURNAMENTS

Tennis Northern continue to run 4 junior regional tournaments for a week in each school holidays. Our entries continue to grow as more juniors are encouraged to enter with tournaments being a place for playing tennis matches no matter what your level and with the TNZ format it allows players to have competitive matches and therefore enjoy the experience. We sadly had to cancel the April Autumn tournament due to COVID-19, but we are confident that this won't dent the enthusiasm for the future tournaments.

# TENNIS MANAGER REPORT

## NICK JACQUES

### PROGRAMS

#### EKT ELEMENTS AND PATHWAYS.

The EKT programme has 5 elements which are Parent communication/Social/Practice/Lessons and Competition.

#### PARENT COMMUNICATION:

In the past 12 months I have delivered 6 parent seminars which have covered the parents role and providing opportunities and education around how they can support and help the child on their tennis journey.

#### SOCIAL:

Organising and facilitating off court activities for the kids and networking families together so they arrange social events outside of the lessons

#### PRACTICE:

We now provide free court warrior practice sessions for the children which I facilitate on Monday and Wednesday nights. These sessions link with the lessons by using "warrior cards". Practice is vital for the children so they can develop differential learning which allows them to explore. We use gamification concepts for this to motivate the kids. The warrior cards are earned and rewarded through the lessons through the core behaviours which are explore/respect/train and compete. We also run a home programme which is also free where children compete in a personal best climate receiving 6 exercises each week which are monitored and measured. The kids are rewarded certificates and prizes when they reach certain milestones, this programme is called the Challenge Tour and 16 other countries take part through the EKT programme.

#### LESSONS:

The group lessons for the children have 3 pathways. The Afterschool programme which is for more casual players who are either trying tennis for the first time or play tennis for casually and less committed to playing more. The Flyers programme are for more committed players who play more regularly and are playing interclub and starting to compete more often. Then we have the Mini Academy who live and breathe tennis and engage in all 5 elements of the programme. The pathways are very important to plan and execute as they create purpose and relevance for the child which ultimately keeps them motivated to keep coming back.

#### COMPETITION:

We run 6 World Tour Events throughout the year which are aligned with the ATP and WTA tour to help educate kids on the big events and the cities and countries they are located in. Every event is themed by the nation and we provide fun activities for the parents and children/food/music and prizes where they collect points based on behaviour and accumulating points through matches. When each children reaches 100 points they receive a silver medal/250 points a gold medal/500 points a small trophy and 1000 points they receive a slightly bigger trophy.

#### REPORTING AND MISSION CARDS:

All parents and the end of each term receive a report card which we call mission cards. The card has tactical/technical and athletic competencies that each child is looking to progress on. We have 6 stages that children are working to level up on. When the child completes a mission they receive a certificate and if they show outstanding behaviour they are rewarded wrist bands. I have also created a "Hall of fame" where kids will be recognised and rewarded for the engagement within the programme not just through attending lessons but also social activities/practice sessions and events that are run at the Albany Tennis Centre including regional tournaments.

### TOURNAMENTS

Tennis Northern this year have organised and ran the 4 regional tournaments again. With an emphasis on providing a great customer experience, the tournament team have agreed to pilot a new format which will group players on ability which should provide more meaningful matches for all players. Sarah is now the tournament manager for these regional competitions.

Vicky and I organise a further 4 Grade 3 tournaments throughout the year. These events also provide Tennis Hot shot events including Red/Orange and Green categories. Vicky and I also run additional tennis Hot Shot events as it is one of the components of evolution Kids Tennis program.

# TENNIS MANAGER REPORT CONTINUED...

## COACH DEVELOPMENT

### EXTERNAL

Part of my role is to source and then provide funding for clubs within the Tennis Northern Region. It's now imperative that all coaches that would like funding for tennis Hot Shots funding will need to attend workshops that are provided by myself to ensure quality and alignment. These course are provided each term and are designed to support and monitor progress aligned with the funding projects.

### INTERNAL

For the coaches in the Albany Tennis Park program I provide not only mentoring, but coach and curriculum development workshops and peer presentations.

The best way to learn something is to try to teach someone else...

“For the coaches in my Albany Tennis Park program I provide not only mentoring, but coach and curriculum development workshops and peer presentations.”

I help the coaches understand that the curriculum and principles that we have created are just like a car and a map. Granted these are both quality items but the ultimate success of the program will be determined by the coach who is the driver.

On a monthly basis the coaches of the team will be asked to present back to the team. This will create a greater depth of understanding and ownership of the curriculum. This is not about cloning but owning!

### PARTICIPATION AND COMMUNITY COORDINATOR

Applied and received \$15,000 Kiwisport funding through Harbour Sport. This funding is currently being used for a project called Ready, Set Play. Following is the project outline:

Ready, Set ,Play is a tennis based initiative introducing kids into tennis through a physical literacy approach. Starting with basic sport skills developing teamwork, physical competence, confidence that allows the kids to take responsibility in engaging in physical activity for life. The initial skills learnt will be more simple but fun and engaging and as we work through the phases the children can develop more complex and sport specific movements that will develop the competence to play the game of tennis. Each phase will last 4 weeks and provide training and equipment for the teachers so they can continue the programme after the sessions are completed.

**Phase 1:** Ready for Sport- This session will be generic fun games and activities aimed at primary school years 1-4 which are designed to introduce agility, balance and coordination using buckets, bean bags, bats, balls and a bit of imagination.

**Phase 2:** Ready for Tennis- Primary school years 1-4 will learn the basics of tennis, starting with an emphasis on tennis skills including the body, ball and racquet. These are tennis-specific activities aimed at developing children core skills.

**Phase 3:** Ready for coaching- Kids from Primary school years 1-4 will be learning the basics of playing the game of tennis, which includes the rules of the game, game situations and basic tactics. In this phase basic technical skills will be developed including basic shapes and movement skills.

**Phase 4:** Ready for competition- Kids from primary school years 1-4 it's important to introduce the competition element at an early stage, whether it's getting the kids to record how many keepy-uppies they can do, to initiating and running simple tennis competitions.

Expect game based activities using simple score cards or flip charts, themed Olympic and Wimbledon competitions, timed competitions, round robin and knockout ideas.

# ALBANY TENNIS PARK PARTNERS

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# **TENNIS NORTHERN REGION INC.**

## **CONSOLIDATED FINANCIAL STATEMENTS**

for the Year Ended 30th June 2020

**TENNIS NORTHERN REGION INC.**  
**CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 30TH JUNE 2020**

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## TENNIS NORTHERN REGION INC BUSINESS PROFILE

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**NATURE OF BUSINESS**

Services to Tennis

**BUSINESS ADDRESS**

The Albany Tennis Park  
Albany

**POSTAL ADDRESS**

P.O. Box 300141  
Albany  
Auckland 0752

**AUDITOR**

Crowe New Zealand Audit Partnership

**Type of Entity**

Tennis Northern Region Incorporated ("Tennis NR") is an incorporated society registered under the Incorporated Societies Act 1908.

**Entity Structure**

Tennis NR is one of six regions (alongside Auckland, Waikato-Bays, Central, Canterbury and Southern) affiliated to the sports national body, Tennis New Zealand. In 2008, Tennis Northland Inc. joined Tennis NR as a remaining Association. Based at the Albany Tennis Centre, Tennis NR comprises 25 directly affiliating tennis clubs and a further 19 Northland tennis clubs. Tennis NR is governed by the Tennis Northern Board, comprising 4 elected members and 4 appointed members.

**Sources of Cash and Resources**

Tennis NR primarily delivers tennis programs, competitions and tournaments for players and clubs located in the North Harbour to Northland region as well as operating indoor and outdoor tennis court facilities located at the Albany Tennis Park and Forrest Hill Tennis Centre.

**Volunteers**

Tennis NR relies on gifts of volunteer time and expertise to complete work in the essential roles of governance (Board and Committees).

**TENNIS NORTHERN REGION INC  
STATEMENT OF SERVICE PERFORMANCE  
FOR THE YEAR ENDED 30TH JUNE 2020**

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**Our Mission:** To Lead and Strengthen Tennis for the Northern Region Communities.

**Our Vision:** More People Playing More Tennis More Often.

**Outcome:**

1) Organisational Excellence

Gain and retain recognition as a model of good regional sports organisation practise and serve as a resource for member clubs.

**Output:**

1) Provide support and advice for the member clubs during the COVID-19 lockdown and varying Alert Levels.

**Outcome:**

2) Participation Growth

Promote the development and growth of the game through attracting and retaining more players and those who support them.

**Output:**

2) Increase in the number of affiliated members within the Tennis Northern Region.

	Increase	2020	2019
Affiliated Members	159	4,843	4,684

**Outcome:**

3) Develop Capability

Enable all those involved in tennis (players, coaches and volunteers, including umpires and tournament officials, as well as employed staff and Board members) to develop their capabilities and aspirations.

**Output:**

3) Support employed staff and Board members in working from home during the COVID-19 lockdown.

**TENNIS NORTHERN REGION INC**  
**STATEMENT OF SERVICE PERFORMANCE**  
**FOR THE YEAR ENDED 30TH JUNE 2020**  
**(continued)**

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**Outcome:**

4) Facilities and Infrastructure

Ensure the region has fit for purpose and financially sustainable facilities to support the organisation's Mission and Vision.

**Output:**

4) Replacement of existing floodlights at the Forrest Hill Tennis Centre with LED fittings and lights.

Progress plans for the storeroom conversion to offices at the Albany Tennis Park.

Replace the vinyl flooring in the changing rooms at the Albany Tennis Park.

**Outcome:**

5) Stakeholder Engagement

Build effective relationships with all stakeholders.

**Output:**

5) Consistent engagement with internal stakeholders: Clubs, Tennis Northland, Tennis New Zealand and other Regional tennis bodies.

Consistent engagement with external stakeholders: Harbour Sport, Aktive Auckland, Auckland Council, Upper Harbour Local Board, Funders, Sponsors, and other regional sports organisations.

**Outcome:**

6) Financial Sustainability

After considering alternative operating models, establish a sustainable business model, underpinned by stable income streams.

<b>Output:</b>	<b>Increase</b>	<b>2020</b>	<b>2019</b>
	<b>\$</b>	<b>\$</b>	<b>\$</b>
Increase in year end cash balance	70,176	340,084	269,908
Increase in net surplus before depreciation	47,476	279,939	232,463
Decrease in loans and borrowing	(36,000)	158,000	194,000

**TENNIS NORTHERN REGION INC**  
**CONSOLIDATED STATEMENT OF FINANCIAL PERFORMANCE**  
**FOR THE YEAR ENDED 30TH JUNE 2020**

	Note	2020	2019
<b>Income</b>		<b>\$</b>	<b>\$</b>
Affiliation Fees	2	224,270	227,942
Coaching		308,506	329,156
Tournaments and Events		40,316	47,325
Court Hire		169,134	188,057
Grants and Donations Received	3	232,019	220,413
Rental and Room Hire		88,153	96,230
Sponsorship		57,500	72,210
		<u>1,119,898</u>	<u>1,181,333</u>
<b>Other income</b>			
Sundry income	4	43,691	66,626
		<u>1,163,589</u>	<u>1,247,959</u>
<b>Expenses</b>			
Administration Expenses	5	(455,960)	(502,158)
Operating expenses - Albany Tennis Park		(215,637)	(224,062)
Operating expenses - Forrest Hill Tennis Centre		(36,739)	(51,916)
Coaching		(166,727)	(162,831)
Tournaments and Events		(4,835)	(61,238)
Interest expense	6	(3,752)	(13,291)
<b>Total expenses</b>		<u>(883,650)</u>	<u>(1,015,496)</u>
<b>Operating Surplus/(deficit) before Depreciation</b>		<u>279,939</u>	<u>232,463</u>
Depreciation	10	(155,118)	(240,055)
<b>Net Surplus / (Deficit)</b>		<u><u>124,821</u></u>	<u><u>(7,592)</u></u>

The above statement is to be read in conjunction with the accompanying notes and the Audit Report.

**TENNIS NORTHERN REGION INC**  
**CONSOLIDATED STATEMENT OF MOVEMENTS IN EQUITY**  
**FOR THE YEAR ENDED 30TH JUNE 2020**

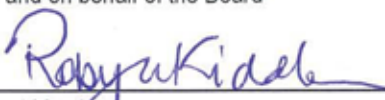
	2020	2019
	\$	\$
Opening Accumulated Funds	2,704,258	2,711,850
Surplus/(deficit)		
Net surplus/(deficit) for the year	124,821	(7,592)
Closing Accumulated Funds	<u>2,829,079</u>	<u>2,704,258</u>


The above statement is to be read in conjunction with the accompanying notes and the Audit Report.

**TENNIS NORTHERN REGION INC**  
**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**  
**AS AT 30 JUNE 2020**

	Note	2020 \$	2019 \$
<b>Equity</b>			
Accumulated Funds		2,829,079	2,704,258
<b>Total equity</b>		<u>2,829,079</u>	<u>2,704,258</u>
<b>Assets</b>			
<b>Current assets</b>			
Cash and cash equivalents	7	340,084	269,908
Investments		150,000	-
Trade and other receivables	8	39,702	58,914
Inventories	9	3,498	1,929
<b>Total current assets</b>		<u>533,284</u>	<u>330,751</u>
<b>Non-current assets</b>			
Property, plant and equipment	10	2,638,190	2,739,615
<b>Total non-current assets</b>		<u>2,638,190</u>	<u>2,739,615</u>
<b>Total assets</b>		<u>3,171,474</u>	<u>3,070,366</u>
<b>Liabilities</b>			
<b>Current liabilities</b>			
Trade and other payables	11	90,283	76,498
Income received in advance	12	94,112	95,610
Interest-bearing loans and borrowings	13	48,000	48,000
<b>Total current liabilities</b>		<u>232,395</u>	<u>220,108</u>
<b>Non-current liabilities</b>			
Interest-bearing loans and borrowings	13	110,000	146,000
<b>Total non-current liabilities</b>		<u>110,000</u>	<u>146,000</u>
<b>Total liabilities</b>		<u>342,395</u>	<u>366,108</u>
<b>Net assets</b>		<u>2,829,079</u>	<u>2,704,258</u>

For and on behalf of the Board

  
 Board Member  
 Date: 10 August 2020

  
 Board Member  
 Date: 10th August 2020

The above statement is to be read in conjunction with the accompanying notes and the Audit Report.

**TENNIS NORTHERN REGION INC**  
**CONSOLIDATED STATEMENT OF CASHFLOWS**  
**FOR THE YEAR ENDED 30TH JUNE 2020**

	2020	2019
<b>Cash flows from Operating Activities</b>	<b>\$</b>	<b>\$</b>
<b>Cash was received from:</b>		
Donations, Fundraising and other similar receipts	219,451	278,952
Fees, subscriptions and other receipts from members	295,280	303,407
Receipts from providing goods or services	791,063	762,028
Interest, dividends and other investment receipts	1,593	2,599
<b>Cash was applied to:</b>		
Payments to suppliers and employees	(1,006,088)	(1,076,711)
<b>Net Cash Flows from Operating Activities</b>	<b>301,299</b>	<b>270,275</b>
<b>Cash flows from Investing and Financing Activities</b>		
<b>Cash was applied to:</b>		
Payments to acquire property, plant and equipment	(53,192)	(19,623)
Repayments of loans borrowed from other parties	(36,000)	(90,867)
Purchase on investments	(150,000)	-
<b>Net Cash flows from Investing / Financing Activities</b>	<b>(239,192)</b>	<b>(110,490)</b>
<b>GST Movements</b>		
GST Inputs	(169,689)	(160,164)
GST Outputs	177,758	164,628
<b>Net GST Movements</b>	<b>8,069</b>	<b>4,464</b>
<b>Net Increase / (Decrease) in cash</b>	<b>70,176</b>	<b>164,249</b>
<b>Opening Cash</b>	<b>269,908</b>	<b>105,659</b>
<b>Closing Cash</b>	<b>340,084</b>	<b>269,908</b>
<b>This is represented by:</b>		
Bank Accounts and Cash	340,084	269,908

**TENNIS NORTHERN REGION INC**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 30TH JUNE 2020**

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**1. STATEMENT OF ACCOUNTING POLICIES**

**Reporting Entity**

Tennis Northern Region Incorporated ("Tennis NR") is an incorporated society registered under the Incorporated Societies Act 1908.

The financial statements for the year ended 30 June 2020 comprise the consolidated financial statements of Tennis Northern Region Inc and its wholly owned subsidiary The Tennis Charitable Trust. The balance date of the Tennis Charitable Trust is 30th June and its principle activity is the management of tennis facilities used by Tennis NR.

The financial statements have been prepared on the basis of historical cost with the exception of certain items for which specific accounting policies are identified.

**BASIS OF PREPARATION**

**Statement of Compliance**

Tennis NR is required by its constitution to prepare general purpose financial statements. For the purpose of financial reporting Tennis NR is classified as a public benefit entity.

The society has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses of equal to or less than \$2,000,000. All transactions in the consolidated financial statements are reported using the accrual basis of accounting. The consolidated financial statements are prepared under the assumption that the society will continue to operate in the foreseeable future.

**Basis of Measurement**

The financial statements are prepared on the historical cost basis except for certain items for which specific accounting policies are identified.

**Presentation Currency**

The financial statements are presented in New Zealand dollars (\$).

**Significant Accounting Policies**

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

**(a) INVENTORIES**

Inventories are stated at the lower of cost, determined on a first in first out basis, and net realisable value. Inventories consist of tennis balls held for sale or use.

**(b) PROPERTY, PLANT AND EQUIPMENT**

Items of property, plant and equipment are stated at cost less accumulated depreciation and impairment losses. Initial cost includes the purchase consideration, or fair value in the case of a donated asset and those costs directly attributable to bringing the asset to the location and condition necessary for its intended use. These costs include, where appropriate, site preparation costs and installation costs. Costs cease to be capitalised when substantially all the activities necessary to bring the asset to the location and condition for its intended use are complete. All feasibility costs are expensed as incurred.

**TENNIS NORTHERN REGION INC**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 30TH JUNE 2020**

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**Significant Accounting Policies (continued)**

**(b) PROPERTY, PLANT AND EQUIPMENT (continued)**

Subsequent expenditure relating to an item of property, plant or equipment is added to its gross carrying amount when such expenditure either increases the future economic benefits beyond its existing service potential or is necessarily incurred to enable future economic benefits to be obtained and if that expenditure would have been included in the initial cost of the item had it been incurred at that time.

Where an item of property, plant or equipment is disposed of, the gain or loss recognised in the Statement of Financial Performance is calculated as the difference between the net sale price and the carrying amount of the asset.

Depreciation is calculated on straight line and diminishing value basis so as to write off the net cost of each asset to its estimated residual value over its expected useful life. Depreciation is charged to the Statement of Financial Performance. The following estimated useful lives have been used:

Buildings and improvements	10-50 years
Land Development	50 years
Indoor and outdoor court areas and lighting	5-20 years
Plant and equipment	3-10 years
Furniture, fixtures and fittings	5-10 years

**(c) RECEIVABLES**

Receivables are stated at estimated realisable value. Bad debts are written off during the period in which they are identified.

**(d) LIABILITIES**

Liabilities are stated at the estimated amounts payable and include all obligations that can be reliably estimated. Current liabilities include the amounts payable within twelve months of these financial statements.

**(e) GOODS & SERVICES TAX (GST)**

With the exception of trade payables and receivables, all items are stated exclusive of GST.

**(f) INCOME TAX**

Tennis NR is wholly exempt from New Zealand income tax having fully complied with all statutory conditions for these exemptions.

**(g) VOLUNTEER SERVICES AND OTHER DONATED GOODS AND SERVICES**

The value of volunteer services and goods and services provided at a discount are not recognised. Donated services and other forms of assistance provided to Tennis Northern Region Incorporated are acknowledged elsewhere in the annual report.

**(h) REVENUE**

*Affiliation fees*

Club affiliation fees income is recognised as revenue in the year to which it relates.

**TENNIS NORTHERN REGION INC**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 30TH JUNE 2020**

**Significant Accounting Policies (continued)**

*Grants and Sponsorships*

Grants and sponsorships are recognised as revenue at the time of receipt unless there is an obligation to return funds if they are not applied in full to the activities specified. Where such an obligation exists, a liability is recognised and the revenue is recognised as and when the requirements under the agreement are met.

*Coaching and Court Hire*

Coaching fees and court hire fees are recognised as revenue as the service is provided by Tennis NR.

**(i) LEASES**

**Operating lease payments**

Payments made under operating leases are recognised in the Statement of Financial Performance on a straight-line basis over the term of the lease. Lease incentives received are recognised in the Statement of Financial Performance over the lease term as an integral part of the total lease expense.

**(j) BANK ACCOUNTS AND CASH**

Bank Accounts and Cash in the Statement of Cash Flows comprise cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

**(k) INTEREST-BEARING LOANS AND BORROWINGS**

Interest bearing loans and borrowings are recognised in the Statement of Financial Position at the amount due to the lender at balance date.

	2020	2019
	\$	\$
<b>2. AFFILIATION FEES</b>		
Club Fee	300,242	302,644
Less: Paid to Tennis New Zealand	(75,972)	(74,702)
	<u>224,270</u>	<u>227,942</u>

**3. GRANTS AND DONATIONS RECEIVED**

	\$	\$
<i>Operating expenditure grants</i>		
Auckland Council	50,000	50,000
Blue Sky Foundation	-	1,000
Grassroots	50,000	50,000
Lion Foundation	20,000	20,000
World Masters Games - ATEED	-	15,000
NZ Community Trust	9,326	25,674
Harbour Sport - Kiwi Sport	12,545	17,452
Sport NZ - Community Resilience Fund	40,000	-
Auckland Council - Facilities Project	22,072	38,287
	<u>203,943</u>	<u>217,413</u>
<i>Capital expenditure grants</i>		
North Shore Ladies Day Tennis Association	-	1,500
Tennis Seniors North Harbour	-	1,500
Auckland Council - Facilities Project	4,400	-
NZ Community Trust	20,000	-
Blue Sky Community Trust	3,676	-
	<u>28,076</u>	<u>3,000</u>
	<u>232,019</u>	<u>220,413</u>

**TENNIS NORTHERN REGION INC**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 30TH JUNE 2020**

	2020	2019
<b>4. SUNDRY INCOME</b>	\$	\$
Interest received	1,593	2,599
Sundry income	42,098	64,027
	<u>43,691</u>	<u>66,626</u>
<b>5. ADMINISTRATION EXPENSES</b>	\$	\$
Audit fees	9,738	13,125
Operating lease payments	15,266	13,023
Other expenses	109,966	118,544
Legal Fees	-	7,895
Salaries and wages	320,990	349,571
	<u>455,960</u>	<u>502,158</u>
<b>6. INTEREST EXPENSE</b>	\$	\$
Hunter Premium Finance - Insurance Instalments	3,752	3,622
ASB TCT Term Loan	-	3,669
Tennis New Zealand	-	6,000
	<u>3,752</u>	<u>13,291</u>
<b>7. CASH AND CASH EQUIVALENTS</b>	\$	\$
ASB TCT Cheque Account	598	283
ASB TCT Business Saver Account	36,354	49,228
ASB TNR Current Account	49,636	25,665
ASB TNR Savings Plus Account	197,332	173,880
ASB TNR Business Saver Account	56,075	20,668
Petty Cash	89	184
	<u>340,084</u>	<u>269,908</u>
<b>8. TRADE AND OTHER RECEIVABLES</b>	\$	\$
Trade receivables	39,702	58,914
Other receivables and prepayments	-	-
	<u>39,702</u>	<u>58,914</u>
<b>9. INVENTORIES</b>	\$	\$
Ball inventory	3,498	1,929
	<u>3,498</u>	<u>1,929</u>

**TENNIS NORTHERN REGION INC**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 30TH JUNE 2020**

<b>10. PROPERTY, PLANT AND EQUIPMENT</b>	<b>Cost</b>	<b>Current period depreciation</b>	<b>Accumulated depreciation</b>	<b>Carrying value</b>
<b>30 JUNE 2020</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>
Land development	554,750	11,095	210,805	343,945
Buildings and improvements	3,727,200	87,751	1,688,609	2,038,591
Court areas and outdoor lighting	3,157,387	42,641	2,955,229	202,158
Plant and equipment	171,707	10,177	136,833	34,874
Furniture and fittings	133,233	3,454	114,612	18,621
	<b>7,744,277</b>	<b>155,118</b>	<b>5,106,087</b>	<b>2,638,190</b>

	<b>Cost</b>	<b>Current period depreciation</b>	<b>Accumulated depreciation</b>	<b>Carrying value</b>
<b>30 JUNE 2019</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>
Land development	554,750	11,095	199,710	355,040
Buildings and improvements	3,716,488	88,321	1,600,858	2,115,630
Court areas and outdoor lighting	3,132,730	132,010	2,912,588	220,142
Plant and equipment	162,457	5,687	126,657	35,800
Furniture and fittings	124,160	2,942	111,158	13,002
	<b>7,690,585</b>	<b>240,055</b>	<b>4,950,970</b>	<b>2,739,615</b>

	<b>2020</b>	<b>2019</b>
<b>11. TRADE AND OTHER PAYABLES</b>	<b>\$</b>	<b>\$</b>
Trade payables	42,188	38,547
Other trade payables	21,084	21,321
Leave pay provision	27,011	16,630
	<b>90,283</b>	<b>76,498</b>

<b>12. GRANTS AND INCOME RECEIVED IN ADVANCE</b>	<b>\$</b>	<b>\$</b>
Academy fees	-	2,722
After school fees	10,780	13,188
Ladies league	2,930	1,330
Camps fees	9,040	3,502
Adult coaching fees	3,370	809
Court Hire	16,097	9,545
Entry Fees	3,924	5,976
NZ Community Trust	-	9,325
Auckland Council - Facilities Project	36,641	49,213
Pub Charity - Teams Event	8,330	-
North Shore Ladies Day Tennis Association	2,000	-
Tennis Seniors North Harbour	1,000	-
	<b>94,112</b>	<b>95,610</b>

**TENNIS NORTHERN REGION INC**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 30TH JUNE 2020**

	2020	2019
	\$	\$
<b>13. <u>INTEREST-BEARING LOANS AND BORROWINGS</u></b>		
<b>Non-current</b>		
ASB Term Loan - Tennis Charitable Trust	-	-
Tennis New Zealand - Tennis Charitable Trust	158,000	194,000
	<u>158,000</u>	<u>194,000</u>
Less: Current portion	(48,000)	(48,000)
	<u><u>110,000</u></u>	<u><u>146,001</u></u>

The loan from Tennis New Zealand is interest free. The Tennis Charitable Trust makes payments of \$4000 a month against the principle loan balance.

	2020	2019
	\$	\$
<b>14. <u>OPERATING LEASES</u></b>		
<b>Leases as lessee</b>		
Non-cancellable operating lease rentals are payable as follows:		
Less than one year	15,801	8,682
Between one and five years	26,335	-
	<u>42,136</u>	<u>8,682</u>

The TCT leases land situated at 361 Oteha Valley Road, Albany from Auckland Council at \$1 per year.

**15. CAPITAL COMMITMENTS**

There were no capital commitments as at 30 June 2020 (2019: nil).

**16. CONTINGENCIES**

There were no contingent liabilities as at 30 June 2020 (2019: nil).

**17. SUBSEQUENT EVENTS**

The Board are aware of the World Health Organisation's declaration of a global health emergency relating to the spread of COVID-19 on 31 January 2020. This matter is being addressed with business continuity planning and it is expected that COVID-19 will have an impact on the New Zealand economy together with the operations of the Tennis Northern Region Inc.

The Board consider that there is a reasonable expectation that Tennis Northern Region has adequate resources to continue to operate for the foreseeable future in particular a period of not less than one year from the approval date of these financial statements. This is based on the boards view that future operational profitability and cashflows will be adequate to meet investing and financial cashflow requirements of Tennis Northern region. For this reason, the board continue to adopt the going concern assumption in preparing the financial statements for the year ended 30 June 2020.

**18. CHANGES IN ACCOUNTING POLICIES**

There have been no changes in accounting policies during the financial year (2019: nil)

**19. RELATED PARTY TRANSACTIONS**

Tennis Northern Region Inc was charged \$36,000 (2019: \$100,883) for the rental of the facilities by The Tennis Charitable Trust for the year ended 30th June 2020.

Tennis Northern Region Inc was owed \$516,759 (2019: \$511,778) by The Tennis Charitable Trust at 30th June 2020.

**INDEPENDENT AUDITOR'S REPORT****Crowe New Zealand Audit Partnership**

Audit and Assurance Service

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Fax +64 9 309 1198[www.crowe.nz](http://www.crowe.nz)**To the Board of Tennis Northern Region Inc.****Opinion**

We have audited the consolidated performance report of Tennis Northern Region Inc. (the Society) and its subsidiary (the Group) on pages 1 to 13 which comprises the business profile, the statement of service performance, the consolidated statement of financial performance, the consolidated statement of movements in equity and consolidated statement of cash flows for the year ended 30 June 2020, the consolidated statement of financial position as at 30 June 2020 and the statement of accounting policies and other explanatory information.

In our opinion:

- a) the reported outcomes and outputs, and quantification of the outputs to the extent practicable, in the statement of service performance are suitable; and
- b) the consolidated performance report on pages 1 to 13 presents fairly, in all material respects,:
  - the business profile for the year then ended;
  - the service performance for the year then ended; and
  - the consolidated financial position of the Group as at 30 June 2020 and its consolidated financial performance, consolidated movements in equity and consolidated cash flows for the year then ended

in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-For-Profit).

**Basis for Opinion**

We conducted our audit of the consolidated statement of financial performance, consolidated statement of financial position, consolidated statement of movements in equity, consolidated statement of cash flows, statement of accounting policies and notes to the consolidated performance report in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)), and of the business profile and statement of service performance in accordance with the International Standard on Assurance Engagements (New Zealand) ISAE (NZ) 3000. Our responsibilities under these standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Performance Report* section of our report.

We are independent of the Society in accordance with Professional and Ethical Standard 1 *International Code of Ethics for Assurance Practitioners (including International Independence Standards) (New Zealand)* issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, the Group.

**Emphasis of matter – COVID-19**

We draw attention to Note 17 of the financial statements, which describes the effects of the World Health Organisation's declaration of a global health emergency on 31 January 2020 relating to the spread of COVID-19. Our opinion is not modified in respect of this matter.

**Responsibilities of the Board for the Consolidated Performance Report**

The Board are responsible on behalf of the Society for:

- (a) Identifying outcomes and outputs, and quantifying the outputs to the extent practicable, that are relevant, reliable, comparable and understandable, to report in the statement of service performance;

*The title 'Partner' conveys that the person is a senior member within their respective division, and is among the group of persons who hold an equity interest (shareholder) in its parent entity, Findex Group Limited. The only professional service offering which is conducted by a partnership is the Crowe Australasia external audit division. All other professional services offered by Findex Group Limited are conducted by a privately owned organisation and/or its subsidiaries.*

*Findex (Aust) Pty Ltd, trading as Crowe Australasia is a member of Crowe Global, a Swiss Verein. Each member firm of Crowe Global is a separate and independent legal entity. Findex (Aust) Pty Ltd and its affiliates are not responsible or liable for any acts or omissions of Crowe Global or any other member of Crowe Global. Crowe Global does not render any professional services and does not have an ownership or partnership interest in Findex (Aust) Pty Ltd. Services are provided by Crowe New Zealand Audit Partnership an affiliate of Findex (Aust) Pty Ltd.*

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(b) The preparation and fair presentation of the consolidated performance report, which comprises:

- the business profile;
- the statement of service performance; and
- the consolidated statement of financial performance, consolidated statement of financial position, consolidated statement of movements in equity, consolidated statement of cash flows, statement of accounting policies and notes to the consolidated performance report

in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-For-Profit) issued in New Zealand by the New Zealand Accounting Standards Board; and

(c) For such internal control as the Board determine is necessary to enable the preparation of the consolidated performance report that is free from material misstatement, whether due to fraud or error.

In preparing the consolidated performance report, the Board are responsible for assessing the Society's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board either intend to liquidate the Society or to cease operations, or have no realistic alternative but to do so.

### **Auditor's Responsibilities for the Audit of the Consolidated Performance Report**

Our objectives are to obtain reasonable assurance about whether the consolidated performance report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) and ISAE (NZ) 3000 will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of users taken on the basis of this consolidated performance report.

As part of an audit in accordance with ISAs (NZ) and ISAE (NZ) 3000, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated performance report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion, including performing procedures to obtain evidence about and evaluating whether the reported outcomes and outputs and quantification of the outputs to the extent practicable, are relevant, reliable, comparable and understandable. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Society's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of the use of the going concern basis of accounting by the Board and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Society's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated performance report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Society to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated performance report, including the disclosures, and whether the consolidated performance report represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



**Crowe New Zealand Audit Partnership**

CHARTERED ACCOUNTANTS

Dated at Auckland this 11th day of August 2020

